Monthly Sales Report for February 2017, FY 2017

*** ˇABC-MART˚ Sales Summary fiscal period from MAR 1, 2016 to FEB 28, 2017   (% change compare with last year)

(%)

		2016 MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half
Existing Stores	Sales	6.0	3.4	-0.8	2.7	-0.5	5.5	-4.3	0.4	1.6
	Number of Customers	-2.9	-1.7	-2.9	-2.5	-1.0	6.9	-4.0	0.8	-0.9
	Sales per customer	9.2	5.3	2.2	5.4	0.5	-1.3	-0.3	-0.4	2.6
All Stores	Sales	10.3	7.1	2.7	6.6	2.7	8.3	-2.2	3.1	4.9
	Number of Customers	1.1	1.5	0.4	1.0	2.1	9.8	-1.7	3.5	2.2
	Sales per customer	9.1	5.5	2.3	5.5	0.6	-1.3	-0.5	-0.5	2.7

		SEP	OCT	NOV	3Q	2017 DEC	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales	-5.8	6.5	-1.9	-0.3	3.9	-1.0	-3.0	0.3	0.0	0.9
	Number of Customers	-4.7	7.7	-0.4	0.9	5.9	0.4	-1.6	1.8	1.4	0.1
	Sales per customer	-1.2	-1.1	-1.5	-1.2	-1.9	-1.4	-1.4	-1.5	-1.3	0.7
All Stores	Sales	-4.0	8.3	-1.2	1.1	4.3	0.0	-1.9	1.1	1.1	3.1
	Number of Customers	-2.6	9.7	0.5	2.5	6.5	1.5	-0.6	2.7	2.6	2.4
	Sales per customer	-1.4	-1.3	-1.6	-1.4	-2.1	-1.5	-1.4	-1.6	-1.5	0.7

Sales Report for FY 2016

(%)

		2015 MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half
Sales	Existing Stores	-6.2	9.0	10.0	4.2	-1.0	7.1	6.2	4.1	4.1
	All Stores	-3.2	12.5	13.8	7.4	1.9	10.1	9.7	7.2	7.3

		SEP	OCT	NOV	3Q	2016 DEC	JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	12.8	8.3	0.8	7.0	-0.5	10.1	9.0	5.6	6.3	5.1
	All Stores	16.8	13.5	5.2	11.6	4.7	15.8	14.3	11.1	11.3	9.2

◇ Sales Summary

In February, compared with the previous year, which was a leap year, one less day caused negative results.

Sales of sports shoes and kids shoes continued to be strong.

All stores sales declined by 1.9% to a year ago in this month.

Existing stores sales also showed contracted by 3.0% compared to the same period in the previous year.

As a result, all stores sales grew 3.1% and existing stores sales also grew 0.9% a year on year.

*Please see the above for the results of the **4th** Quarter and the 2st Half year.

Store Openings and Closings

Opened:	2 stores		
Closed:	5 stores	Number of stores:	906 stores