



### Monthly Sales Report for February 2019, FY 2019

\*\*\* "ABC-MART" Sales Summary fiscal period from MAR 1, 2018 to FEB 28, 2019 (% change compare with last year)

(%)

		2018			1Q	JUN	JUL	AUG	2Q	1st Half			
		MAR	APR	MAY									
Existing Stores	Sales	6.9	1.1	-5.4	0.7	5.3	-2.9	2.9	1.5	1.1			
	Number of Customers	7.8	2.3	-5.9	1.1	3.3	-6.5	3.1	-0.5	0.3			
	Sales per customer	-0.8	-1.2	0.5	-0.4	1.9	3.9	-0.2	2.0	0.7			
All Stores	Sales	7.9	1.7	-4.7	1.5	5.8	-2.2	3.4	2.1	1.8			
	Number of Customers	8.8	3.2	-4.9	2.1	4.1	-5.6	3.7	0.3	1.2			
	Sales per customer	-0.9	-1.4	0.2	-0.6	1.6	3.6	-0.3	1.8	0.6			
					3Q	2019			4Q	2nd Half	Full Year		
		SEP	OCT	NOV		DEC	JAN	FEB					
Existing Stores	Sales	8.7	-4.7	0.4	0.7	6.1	-0.2	2.7	2.9	1.9	1.5		
	Number of Customers	7.4	-4.4	0.8	0.7	4.4	-2.2	0.7	0.9	0.8	0.6		
	Sales per customer	1.2	-0.3	-0.5	-0.1	1.6	2.0	2.1	2.0	1.0	0.9		
All Stores	Sales	7.7	-3.0	2.1	2.0	7.8	1.1	4.8	4.5	3.3	2.5		
	Number of Customers	6.3	-2.8	2.5	1.9	6.3	-0.6	3.0	2.8	2.4	1.7		
	Sales per customer	1.3	-0.2	-0.4	0.1	1.4	1.7	1.8	1.7	1.0	0.8		

### Sales Report for FY 2018

(%)

		2017			1Q	JUN	JUL	AUG	2Q	1st Half			
		MAR	APR	MAY									
Sales	Existing Stores	-1.9	5.5	-0.9	0.9	2.7	2.3	5.2	3.3	2.0			
	All Stores	-1.6	6.3	0.1	1.6	3.4	3.0	6.3	4.2	2.8			
					3Q	2018			4Q	2nd Half	Full Year		
		SEP	OCT	NOV		DEC	JAN	FEB					
Sales	Existing Stores	2.9	2.5	8.4	4.6	5.8	5.7	7.2	6.1	5.4	3.6		
	All Stores	3.0	2.4	8.3	4.5	5.9	5.4	6.7	5.9	5.3	4.0		

### ◇ Sales Summary

In February, the weather was blessed nationwide, spring demand increased as the temperature went up, and sales were strong.

Sales of sports shoes and kids shoes, especially for spring new items, and sales of apparels performed well.

All stores sales grew 4.8% to a year ago in this month.

Existing stores sales also showed a year on year growth of 2.7% compared to the same period in the previous year.

\*Please see the above for the results of the 4th Quarter, the 2st Half year, and the full year.

#### Store Openings and Closings

Opened: 0 store

Closed: 2 stores

Number of stores: 987 stores