



2021/4/5

ABC-MART, INC.

Monthly Sales Report for March 2021, FY 2022

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2021 to FEB 28, 2022 (% change compare with last year)

		(%)									
		2021									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Existing Stores	Sales	16.3									
	Number of Customers	19.4									
	Sales per customer	-2.5									
All Stores	Sales	19.4									
	Number of Customers	21.4									
	Sales per customer	-1.6									
		SEP	OCT	NOV	3Q	DEC	2022 JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2021

		(%)									
		2020									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Sales	Existing Stores	-29.9	-45.2	-4.2	-27.6	-0.8	-9.1	-16.0	-8.4	-16.2	
	All Stores	-31.1	-69.3	-44.8	-48.3	-1.0	-9.5	-15.7	-8.6	-30.1	
		SEP	OCT	NOV	3Q	DEC	2021 JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	-21.1	4.1	-5.4	-9.5	-16.8	-25.2	-9.8	-18.3	-14.5	-15.3
	All Stores	-20.2	0.8	-4.1	-8.2	-15.5	-24.2	-8.5	-17.2	-12.9	-21.8

◇ Sales Summary

In March, the number of Saturdays, Sundays and holidays was one day less than the previous year.

The number of customers gradually increased due to the rise in temperature

and the increase in crowds caused by the lifting of the state of emergency declaration.

Demand for spring goods associated with new lifestyles increased,

and sneakers and kids' shoes were particularly strong.

All stores sales grew 19.4% to a year ago in this month.

Existing stores sales also showed a year on year growth of 16.3% compared to the same period in the previous year.

Store Openings and Closings

Opened: 8 stores

Closed: 4 stores

Number of stores: 1,036 stores