



2022/5/9

ABC-MART, INC.

Monthly Sales Report for April 2022, FY 2023

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2022 to FEB 28, 2023 (% change compare with last year)

		2022									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	(%)
Existing Stores	Sales	4.1	12.9								
	Number of Customers	0.2	7.7								
	Sales per customer	3.9	4.9								
All Stores	Sales	5.3	18.9								
	Number of Customers	1.1	13.0								
	Sales per customer	4.1	5.2								
		2022			2023						
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2022

		2021									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	(%)
Sales	Existing Stores	16.3	65.2	7.3	22.4	-15.6	9.2	-4.3	-3.6	5.6	
	All Stores	19.4	162.0	45.8	56.8	-16.8	11.0	-3.6	-3.7	20.6	
		2021			2022						
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	-4.8	3.1	-0.9	-0.6	14.1	12.8	-8.3	7.9	3.7	4.5
	All Stores	-5.1	4.0	-0.3	-0.3	14.5	13.5	-7.9	8.4	4.0	11.7

◇ Sales Summary

In April, Saturday was one more day of the week than last year.

The spring holiday sales season was very strong due to an increase in the number of people, mainly in shopping centers and outlet stores.

By product, sales of various trend sneakers that delivered digital advertisements, as well as leather casual shoes and women's shoes continued to be strong.

All stores sales grew 18.9% to a year ago in this month.

Existing stores sales also showed a year on year growth of 12.9% compared to the same period in the previous year.

Store Openings and Closings

Opened: 14 stores

Closed: 3 stores

Number of stores: 1,070 stores