



2025/3/4

ABC-MART, INC.

## Monthly Sales Report for February 2025, FY 2025

\*\*\* \*ABC-MART\* Sales Summary fiscal period from MAR 1, 2024 to FEB 28, 2025 (% change compare with last year)

		(%)									
		2024			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Existing Stores	Sales	10.7	6.5	6.2	7.7	20.8	6.6	11.0	12.7	<b>9.9</b>	
	Number of Customers	2.3	-0.5	-0.7	0.3	13.8	-0.1	1.2	5.0	<b>2.4</b>	
	Sales per customer	8.3	7.1	6.9	7.4	6.1	6.7	9.6	7.4	<b>7.3</b>	
All Stores	Sales	9.7	5.9	5.9	7.1	20.5	6.5	12.4	12.9	<b>9.8</b>	
	Number of Customers	1.2	-1.4	-1.1	-0.5	13.2	-0.4	2.3	4.7	<b>2.0</b>	
	Sales per customer	8.4	7.4	7.1	7.6	6.5	7.0	9.9	7.8	<b>7.7</b>	
					3Q	DEC	2025		4Q	2nd Half	Full Year
		SEP	OCT	NOV			JAN	FEB			
Existing Stores	Sales	6.1	6.3	14.7	9.2	10.9	6.1	-1.2	6.0	<b>7.5</b>	<b>8.7</b>
	Number of Customers	-0.4	-0.2	5.6	1.7	5.2	-1.6	-5.0	0.0	<b>0.8</b>	<b>1.7</b>
	Sales per customer	6.5	6.5	8.6	7.3	5.4	7.8	4.0	6.0	<b>6.6</b>	<b>6.9</b>
All Stores	Sales	7.1	6.1	14.6	9.4	11.0	7.0	-1.7	6.2	<b>7.7</b>	<b>8.7</b>
	Number of Customers	0.3	-0.7	5.3	1.7	5.1	-1.1	-5.8	-0.1	<b>0.7</b>	<b>1.4</b>
	Sales per customer	6.8	6.8	8.8	7.6	5.6	8.1	4.3	6.3	<b>6.9</b>	<b>7.3</b>

## Sales Report for FY 2024

		(%)									
		2022			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Sales	Existing Stores	23.2	22.8	15.6	20.4	19.5	24.2	20.8	21.6	<b>20.9</b>	
	All Stores	25.0	23.7	16.3	21.6	19.8	24.4	22.0	22.2	<b>21.8</b>	
					3Q	DEC	2023		4Q	2nd Half	Full Year
		SEP	OCT	NOV			JAN	FEB			
Sales	Existing Stores	19.3	7.6	14.1	13.1	10.3	11.3	18.1	12.7	<b>12.9</b>	<b>16.8</b>
	All Stores	19.2	8.1	14.7	13.6	9.8	10.7	17.7	12.1	<b>12.8</b>	<b>17.2</b>

### ◇ Sales Summary

In February, the number of business days was one less because last year was a leap year. Sales were affected by cooler temperatures nationwide and heavy snowfall in some areas. By product, new sneakers, kids' shoes and outerwear performed well.

All stores sales declined by 1.7% to a year ago in this month. Existing stores sales showed contracted by 1.2% compared to the same period in the previous year.

\*Please see the above for the results of the 4th Quarter, the 2nd half year and a full year.

### Store Openings and Closings

Opened: 0 store

Closed: 4 stores

Number of stores: 1,081 stores