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## Consolidated Financial Results for the Three Months Ended May 31, 2024 [Japanese GAAP]

July 3, 2024

Company name: ABC-MART,INC.

Stock exchange listing: Tokyo

Code number: 2670

URL: <https://www.abc-mart.co.jp/ir/>

Representative: Minoru Noguchi

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Scheduled date of filing quarterly securities report: July 4, 2024

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes (for institutional investors and analysts)

President and Representative Director  
Director, Corporate Planning Office Manager

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Three Months Ended May 31, 2024 (March 1, 2024 to May 31, 2024)

#### (1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended May 31, 2024	96,215	8.6	18,408	9.0	19,183	9.8	13,107	10.1
May 31, 2023	88,579	28.1	16,890	60.4	17,473	62.3	11,907	69.7

(Note) Comprehensive income: Three months ended May 31, 2024: ¥ 15,938 million [ 65.3%]  
Three months ended May 31, 2023: ¥ 9,642 million [ (16.9)%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended May 31, 2024	52.93	-
May 31, 2023	48.09	-

(Note) As the Company conducted a 3-for-1 stock split of common shares on September 1, 2023, "Net income per share" is calculated as if the stock split had been conducted at the beginning of the previous fiscal year.

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
As of	Millions of yen	Millions of yen	%
May 31, 2024	402,431	348,431	86.0
February 29, 2024	387,336	341,654	87.6

(Reference) Equity: As of May 31, 2024: ¥ 346,080 million  
As of February 29, 2024: ¥ 339,444 million

### 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended February 29, 2024	-	85.00	-	37.00	-
Fiscal year ending February 28, 2025	-				
Fiscal year ending February 28, 2025 (Forecast)		33.00	-	33.00	66.00

(Note) Revision to the forecast for dividends announced most recently: No

(Note) The Company conducted a 3-for-1 stock split of shares of common stock on September 1, 2023. The figures for the end of the second quarter of the fiscal year ended February 29, 2024 represent the actual dividend amount prior to the stock split. The annual dividend for the fiscal year ended February 29, 2024, after taking into account the effect of the stock split, would be 65.33 yen.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending February 28, 2025(March 1, 2024 to February 28, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2024	182,700	7.8	31,000	5.7	31,480	2.9	21,250	1.0	85.82
Full year	365,800	6.3	58,700	5.4	59,700	3.2	40,300	0.7	162.75

(Note) Revision to the financial results forecast announced most recently: No

\* Notes:

(1) Changes in significant subsidiaries during the three months ended May 31, 2024

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )

Exclusion: - (Company name: )

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

May 31, 2024: 247,618,938 shares

February 29, 2024: 247,618,938 shares

2) Number of treasury shares at the end of the period:

May 31, 2024: 2,187 shares

February 29, 2024: 2,187 shares

3) Average number of shares outstanding during the period:

Three months ended May 31, 2024: 247,616,751 shares

Three months ended May 31, 2023: 247,616,989 shares

**THIS QUARTERLY CONSOLIDATED FINANCIAL RESULTS STATEMENT IS EXEMPT FROM THE QUARTERLY REVIEW PROCEDURES.**

**FORWARD LOOKING STATEMENTS AND OTHER SPECIAL ITEMS**

The forecast for the year ending February 28, 2025 is based on ABC-MART, INC.'s hypotheses, plans and estimates at the date of publication. It is possible that some uncertain factors will cause the Company's future performance to differ significantly from the contents of forecast.

Quarterly Consolidated Financial Statements  
Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of February 29, 2024	As of May 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	167,208	167,254
Notes and accounts receivable - trade	16,262	21,001
Securities	9,150	9,708
Inventories	88,942	97,525
Other	7,303	7,375
Allowance for doubtful accounts	(240)	(259)
<b>Total current assets</b>	<b>288,627</b>	<b>302,605</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures	39,543	40,800
Accumulated depreciation	(21,859)	(22,066)
Buildings and structures, net	17,684	18,734
Tools, furniture and fixtures	21,673	22,465
Accumulated depreciation	(17,277)	(17,911)
Tools, furniture and fixtures, net	4,396	4,554
Land	19,568	19,595
Construction in progress	351	407
Other	428	435
Accumulated depreciation	(384)	(386)
Other, net	44	48
<b>Total property, plant and equipment</b>	<b>42,045</b>	<b>43,340</b>
Intangible assets		
Trademark right	95	78
Software	3,506	3,681
Goodwill	207	174
Other	807	540
<b>Total intangible assets</b>	<b>4,616</b>	<b>4,475</b>
Investments and other assets		
Investment securities	20,026	19,988
Shares of subsidiaries and associates	600	600
Long-term loans receivable	167	151
Leasehold and guarantee deposits	28,041	28,178
Retirement benefit asset	255	152
Deferred tax assets	2,390	2,333
Other	598	637
Allowance for doubtful accounts	(33)	(32)
<b>Total investments and other assets</b>	<b>52,046</b>	<b>52,010</b>
<b>Total non-current assets</b>	<b>98,708</b>	<b>99,826</b>
<b>Total assets</b>	<b>387,336</b>	<b>402,431</b>

(Millions of yen)

	As of February 29, 2024	As of May 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	15,238	25,529
Short-term borrowings	1,405	2,830
Income taxes payable	11,268	6,984
Contract liabilities	1,074	1,008
Provision for bonuses	1,163	1,959
Provisions	299	277
Asset retirement obligations	318	284
Notes payable - facilities	1,189	1,405
Other	12,013	11,960
Total current liabilities	43,972	52,239
Non-current liabilities		
Retirement benefit liability	54	65
Asset retirement obligations	473	512
Other	1,181	1,183
Total non-current liabilities	1,709	1,761
Total liabilities	45,681	54,000
<b>Net assets</b>		
Shareholders' equity		
Share capital	19,972	19,972
Capital surplus	24,043	24,043
Retained earnings	269,829	273,774
Treasury shares	(4)	(4)
Total shareholders' equity	313,841	317,786
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,172	7,467
Foreign currency translation adjustment	18,430	20,825
Total accumulated other comprehensive income	25,603	28,293
Non-controlling interests	2,209	2,351
Total net assets	341,654	348,431
Total liabilities and net assets	387,336	402,431

Quarterly Consolidated Statements of Income and Comprehensive Income  
Quarterly Consolidated Statements of Income (For the three months)

(Millions of yen)

	For the three months ended May 31, 2023	For the three months ended May 31, 2024
Net sales	88,579	96,215
Cost of sales	41,770	46,025
Gross profit	46,809	50,190
Selling, general and administrative expenses		
Packing and transportation costs	1,094	1,091
Advertising expenses	1,583	1,770
Storage costs	879	738
Remuneration, salaries and allowances for directors (and other officers)	8,007	8,518
Bonuses	0	0
Provision for bonuses	773	859
Retirement benefit expenses	157	194
Legal and other welfare expenses	1,209	1,322
Rent expenses on land and buildings	8,513	9,157
Depreciation	1,315	1,367
Utilities expenses	713	664
Commission expenses	2,516	2,790
Taxes and dues	528	555
Amortization of goodwill	31	33
Other	2,594	2,715
Total selling, general and administrative expenses	29,919	31,782
Operating profit	16,890	18,408
Non-operating income		
Interest income	125	271
Dividend income	158	111
Foreign exchange gains	129	178
Rent income for house	186	236
Advertising medium income	8	8
Other	76	107
Total non-operating income	685	914
Non-operating expenses		
Interest expenses	2	3
Rental expenses	86	124
Other	12	12
Total non-operating expenses	101	140
Ordinary profit	17,473	19,183

(Millions of yen)

	For the three months ended May 31, 2023	For the three months ended May 31, 2024
Extraordinary income		
Gain on sale of non-current assets	7	1
Total extraordinary income	7	1
Extraordinary losses		
Loss on retirement of non-current assets	72	111
Impairment losses	31	14
Other	-	7
Total extraordinary losses	103	134
Profit before income taxes	17,378	19,051
Income taxes - current	5,464	5,910
Income taxes - deferred	(57)	(45)
Total income taxes	5,407	5,864
Profit	11,970	13,186
Profit attributable to non-controlling interests	63	79
Profit attributable to owners of parent	11,907	13,107

## Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Millions of yen)

	For the three months ended May 31, 2023	For the three months ended May 31, 2024
Profit	11,970	13,186
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,429)	294
Foreign currency translation adjustment	(898)	2,456
Total other comprehensive income	(2,328)	2,751
Comprehensive income	9,642	15,938
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,557	15,796
Comprehensive income attributable to non-controlling interests	84	141