

Financial Data for the Six months Ended August 31,2025

(From March 1, 2025 to August 31, 2025)

1. Consolidated Financial Results

(unit: ¥ million,%)

	FY 8/23			FY 8/24			FY 8/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	169,464	100.0	24.4	188,380	100.0	11.2	190,132	100.0	0.9
Gross profit	88,295	52.1	22.9	96,543	51.2	9.3	97,679	51.4	1.2
SG&A expenses	58,975	34.8	13.7	62,493	33.2	6.0	64,035	33.7	2.5
Advertising expenses	3,391	2.0	25.7	3,321	1.8	▲2.1	3,412	1.8	2.7
logistics expenses	3,744	2.2	18.0	3,558	1.9	▲5.0	3,457	1.8	▲2.8
Personnel expenses	20,525	12.1	14.2	21,896	11.6	6.7	22,614	11.9	3.3
Rent expenses	16,658	9.8	13.5	17,901	9.5	7.5	18,396	9.7	2.8
Depreciation	2,683	1.6	▲3.9	2,831	1.5	5.5	2,919	1.5	3.1
Other expenses	11,971	7.1	13.5	12,983	6.9	8.5	13,234	7.0	1.9
Operating profit	29,320	17.3	46.6	34,050	18.1	16.1	33,644	17.7	▲1.2
Ordinary profit	30,580	18.0	49.2	35,121	18.6	14.8	35,924	18.9	2.3
Profit attributable to owners of parent	21,043	12.4	58.0	24,143	12.8	14.7	24,336	12.8	0.8
Earnings per share (EPS) (¥)	84.98	—	—	97.50	—	—	98.28	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

2. Non-Consolidated Financial Results

(unit: ¥ million,%)

	FY 8/23			FY 8/24			FY 8/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	116,514	100.0	22.0	127,461	100.0	9.4	135,317	100.0	6.2
Gross profit	64,279	55.2	20.9	69,524	54.5	8.2	73,969	54.7	6.4
SG&A expenses	39,822	34.2	10.1	41,364	32.5	3.9	43,829	32.4	6.0
Advertising expenses	2,001	1.7	13.0	1,751	1.4	▲12.5	1,966	1.5	12.3
logistics expenses	2,597	2.2	12.0	2,299	1.8	▲11.5	2,451	1.8	6.6
Personnel expenses	12,775	11.0	7.5	13,406	10.5	4.9	14,434	10.7	7.7
Rent expenses	12,342	10.6	10.1	13,159	10.3	6.6	13,815	10.2	5.0
Depreciation	1,662	1.4	9.0	1,672	1.3	0.6	1,739	1.3	4.0
Other expenses	8,443	7.2	13.4	9,075	7.1	7.5	9,422	7.0	3.8
Operating profit	24,456	21.0	43.8	28,160	22.1	15.1	30,139	22.3	7.0
Ordinary profit	25,697	22.1	46.2	28,905	22.7	12.5	32,363	23.9	12.0
Net income	17,496	15.0	53.2	19,484	15.3	11.4	21,803	16.1	11.9
Earnings per share (EPS) (¥)	70.66	—	—	78.69	—	—	88.05	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

3. Overseas Segment

(unit: ¥ million,%)

	FY 8/23		FY 8/24		FY 8/25	
	Q2	YoY	Q2	YoY	Q2	YoY
Net sales	50,710	23.1	57,782	13.9	52,948	▲8.4
Operating profit	4,991	73.2	5,731	14.8	3,269	▲43.0
Exchange rate	4.44(¥/1NTD)、135.98(¥/1USD)		4.78(¥/1NTD)、152.31(¥/1USD)		4.68(¥/1NTD)、149.00(¥/1USD)	

4. Performance of ABC-MART KOREA GROUP(From January 1, 2025 to June 30, 2025)

(unit: ¥ million,%)

	FY 6/23			FY 6/24			FY 6/25		
	Rate 10.49 (¥/100WON)			Rate 11.30 (¥/100WON)			Rate 10.44 (¥/100WON)		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	31,904	100.0	17.5	36,812	100.0	15.4	33,707	100.0	▲8.4
Gross profit	15,454	48.4	14.2	17,424	47.3	12.7	14,368	42.6	▲17.5
SG&A expenses	11,912	37.3	14.5	13,240	36.0	11.1	12,016	35.7	▲9.2
Operating profit	3,542	11.1	13.4	4,184	11.4	18.1	2,351	7.0	▲43.8

* ABC-MART KOREA Group is closing for the fiscal year ended December.

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5. Domestic Data (ABC-MART only)

	FY2/24			FY2/25				FY2/26	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Inventories (Millions of yen)	52,303	59,413	49,411	55,219	50,185	58,488	51,468	61,588	56,757
Sales floor area (m ²) *	297,928	301,049	301,931	305,470	305,434	307,471	305,324	308,269	309,234

* Area as of quarter-end month.

(Thousands of downloads)

	FY2/24			FY2/25				FY2/26	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Digital Sales to total sales *	10.7%	12.7%	10.1%	10.0%	9.7%	11.3%	10.7%	10.9%	10.3%
Number of app downloads	372	466	444	481	424	533	521	551	467
Number of app downloads (Accumulated total)	13,504	13,970	14,414	14,895	15,319	15,852	16,373	16,924	17,391

* Includes online sales and in-store sales warehouse shipments.

6. Number of Stores by Store Formats (Domestic)

ABC+OSHMAN'S

		FY 8/25		
	Feb.28,2025	Opened	Closed	Aug.31,2025
Street-level stores	84(2)	0	0	84(2)
Fashion buildings	131(6)	1(1)	1	131(7)
Shopping centers	663(10)	19(2)	6	676(12)
NSC	79	0	1	78
Roadside stores	98	0	2	96
Outlet malls	44	0	2	42
Total	1,099(18)	20(3)	12	1,107(21)

* () denotes the number of OSHMAN'S.

7. Number of Stores (Overseas)

		FY 8/25		
	Feb.28,2025	Opened	Closed	Aug.31,2025
Korea	326	13	17	322
Taiwan	61	2	1	62
U.S.A.	8	0	1	7
Vietnam	5	0	0	5
Total	400	15	19	396

* Number of overseas stores as of end-June 2025.

Total	1,499	35	31	1,503
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Number of Stores by Business Formats (Domestic)

		FY 8/25			
	Feb.28,2025	Opened	Closed	Renovated	Aug.31,2025
Grand Stage	109	4	0	5	118
Premier Stage	14	0	0	▲ 2	12
Mega Stage	9	0	0	▲ 1	8
ABC-MART SPORTS	126	2	1	1	128
Other ABC-MART	732	7	8	▲ 3	728
Ladies footwear	10	0	0	0	10
Outlet store	48	0	2	0	46
Other businesses	33	4	1	0	36
OSHMAN'S	18	3	0	0	21
Total	1,099	20	12	0	1,107