

Financial Data for the Nine months Ended November 30,2025
(From March 1, 2025 to November 30, 2025)

1. Consolidated Financial Results

(unit: ¥ million,%)

	FY 11/23			FY 11/24			FY 11/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	252,328	100.0	21.0	277,078	100.0	9.8	279,285	100.0	0.8
Gross profit	130,637	51.8	20.5	141,732	51.2	8.5	142,582	51.1	0.6
SG&A expenses	89,103	35.3	12.2	93,731	33.8	5.2	95,948	34.4	2.4
Advertising expenses	5,303	2.1	18.6	5,362	1.9	1.1	5,242	1.9	▲2.2
logistics expenses	5,673	2.2	12.8	5,393	1.9	▲4.9	5,234	1.9	▲3.0
Personnel expenses	31,040	12.3	13.2	32,749	11.8	5.5	33,860	12.1	3.4
Rent expenses	24,903	9.9	12.3	26,568	9.6	6.7	27,339	9.8	2.9
Depreciation	4,079	1.6	▲2.6	4,253	1.5	4.3	4,444	1.6	4.5
Other expenses	18,103	7.2	12.4	19,403	7.0	7.2	19,827	7.1	2.2
Operating profit	41,533	16.5	43.3	48,001	17.3	15.6	46,633	16.7	▲2.8
Ordinary profit	43,275	17.2	45.7	49,628	17.9	14.7	49,722	17.8	0.2
Profit attributable to owners of parent	29,807	11.8	44.0	34,154	12.3	14.6	33,700	12.1	▲1.3
Earnings per share (EPS) (¥)	120.38	—	—	137.93	—	—	136.10	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

2. Non-Consolidated Financial Results

(unit: ¥ million,%)

	FY 11/23			FY 11/24			FY 11/25		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	171,016	100.0	19.0	186,932	100.0	9.3	196,849	100.0	5.3
Gross profit	94,432	55.2	18.4	102,577	54.9	8.6	107,585	54.7	4.9
SG&A expenses	59,638	34.9	8.1	62,120	33.2	4.2	65,430	33.2	5.3
Advertising expenses	3,022	1.8	9.3	2,875	1.5	▲4.9	3,037	1.5	5.6
logistics expenses	3,939	2.3	7.2	3,555	1.9	▲9.8	3,732	1.9	5.0
Personnel expenses	19,232	11.2	6.5	20,148	10.8	4.8	21,668	11.0	7.5
Rent expenses	18,294	10.7	8.6	19,486	10.4	6.5	20,350	10.3	4.4
Depreciation	2,506	1.5	7.9	2,536	1.4	1.2	2,630	13.0	3.7
Other expenses	12,644	7.4	9.9	13,518	7.2	6.9	14,011	7.1	3.6
Operating profit	34,794	20.3	41.3	40,457	21.6	16.3	42,155	21.4	4.2
Ordinary profit	36,537	21.4	43.4	41,779	22.3	14.3	45,137	22.9	8.0
Net income	24,859	14.5	44.1	28,169	15.1	13.3	30,463	15.5	8.1
Earnings per share (EPS) (¥)	100.39	—	—	113.76	—	—	123.03	—	—
Average number of shares outstanding (thousand shares)	247,616	—	—	247,616	—	—	247,616	—	—

3. Overseas Segment

(unit: ¥ million,%)

	FY 11/23		FY 11/24		FY 11/25	
	Amount	YoY	Amount	YoY	Amount	YoY
Net sales	77,888	18.6	86,525	11.1	80,048	▲7.5
Operating profit	6,880	66.7	7,323	6.4	4,194	▲42.7
Exchange rate	4.48(¥/1INTD)、138.86(¥/1USD)		4.71(¥/1INTD)、150.61(¥/1USD)		4.75(¥/1INTD)、148.82(¥/1USD)	

4. Performance of ABC-MART KOREA GROUP (From January 1, 2025 to September 30, 2025)

(unit: ¥ million,%)

	FY 9/23			FY 9/24			FY 9/25		
	Rate 10.67 (¥/100WON)			Rate 11.19 (¥/100WON)			Rate 10.51 (¥/100WON)		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Net sales	48,206	100.0	16.4	54,853	100.0	13.8	50,932	100.0	▲7.1
Gross profit	22,829	47.4	16.0	24,884	45.4	9.0	21,233	41.7	▲14.7
SG&A expenses	18,202	37.8	14.2	19,797	36.1	8.8	18,153	35.6	▲8.3
Operating profit	4,626	9.6	23.6	5,086	9.3	9.9	3,080	6.0	▲39.4

* ABC-MART KOREA Group is closing for the fiscal year ended December.

Financial Data for the Nine months Ended November 30,2025

(From March 1, 2025 to November 30, 2025)

5. Domestic Data (ABC-MART only)

	FY2/24		FY2/25				FY2/26		
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Inventories (Millions of yen)	59,413	49,411	55,219	50,185	58,488	51,468	61,588	56,757	66,704
Sales floor area (㎡) *	301,049	301,931	305,470	305,434	307,471	305,324	308,269	309,234	312,579

* Area as of quarter-end month.

(Thousands of downloads)

	FY2/24		FY2/25				FY2/26		
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Digital Sales to total sales *	12.7%	10.1%	10.0%	9.7%	11.3%	10.7%	10.9%	10.3%	11.1%
Number of app downloads	466	444	481	424	533	521	551	467	481
Number of app downloads (Accumulated total)	13,970	14,414	14,895	15,319	15,852	16,373	16,924	17,391	17,872

* Includes online sales and in-store sales warehouse shipments.

6. Number of Stores by Store Formats (Domestic)

ABC+OSHMANS

	Feb.28,2025	FY 11/25		
		Opened	Closed	Nov.30,2025
Street-level stores	84(2)	1	0	85(2)
Fashion buildings	131(6)	1(1)	1	131(7)
Shopping centers	663(10)	27(2)	8	682(12)
NSC	79	0	1	78
Roadside stores	98	0	4	94
Outlet malls	44	1	2	43
Total	1,099(18)	30(3)	16	1,113(21)

* () denotes the number of OSHMAN'S.

7. Number of Stores (Overseas)

	Feb.28,2025	FY 11/25		
		Opened	Closed	Nov.30,2025
Korea	326	21	25	322
Taiwan	61	3	1	63
U.S.A.	8	0	1	7
Vietnam	5	0	0	5
Total	400	24	27	397

* Number of overseas stores as of end-September 2025.

Total	1,499	54	43	1,510
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Number of Stores by Business Formats (Domestic)

	Feb.28,2025	FY 11/25			
		Opened	Closed	Renovated	Nov.30,2025
Grand Stage	109	6	0	11	126
Premier Stage	14	0	0	▲ 3	11
Mega Stage	9	0	0	▲ 1	8
ABC-MART SPORTS	126	4	1	2	131
Other ABC-MART	732	10	11	▲ 9	722
Ladies footwear	10	0	0	0	10
Outlet store	48	2	2	0	48
Other businesses	33	5	2	0	36
OSHMANS	18	3	0	1	21
Total	1,099	30	16	1	1,113